The Japan Times is now distributed with the international edition of one of the world's most respected newspapers, The New York Times.
The Japan Times has a history closely connected with Japan’s rapidly changing role in the world.

During the Meiji Era, the Japanese government’s biggest diplomatic goal was to revise the unfair international treaties the country had signed during the chaotic time around the end of the Edo Period when Japan was pressured to open itself to the world. There were areas designated for non-Japanese residents where Japanese legal authorities had no jurisdiction in the seven cities of Hakodate, Niigata, Tokyo, Yokohama, Osaka, Kobe and Nagasaki. There were various conflicts near the designated areas and Japanese people began to harbor discontent.

Amid such circumstances, The Japan Times was first published on March 22, 1897, with the aim of solving misunderstandings between Japanese and non-Japanese, informing non-Japanese of the situation in Japan and promoting mutual understanding. Sueji Yamada, a relative of Yukichi Fukuzawa, a philosopher and the founder of Keio University, was installed as president and Motosada Zumoto, a secretary for Prince Hirobumi Ito, the first prime minister of Japan, was appointed editor-in-chief.

The Japan Times was inaugurated with funds Fukuzawa helped collect by consulting the Bank of Japan and other major corporations and organizations. The paper enjoyed Japan-wide support at its inauguration.

Toward the end of the Edo Period, an Englishman had started an English-language newspaper in Yokohama, also called The Japan Times, which was absorbed by The Japan Mail, which was later incorporated into our The Japan Times. The Japan Times then absorbed both The Japan Chronicle (British background) and The Japan Advertiser (American background), merging all the English-language newspapers into one in the lead-up to World War II.

The Japan Times has since continued playing its unique role as the only independent English newspaper in Japan to report Japanese news to the world and world news to Japan.

As the number of overseas tourists visiting Japan has been rapidly growing and human interactions across borders have been intensifying in recent years, demand for accurate information about Japan is ever increasing. In October 2013, The Japan Times began an alliance with the New York Times, providing the best English journalism in Japan.

The Japan Times will continue to take on the great responsibility as “Japan’s window to the world.”

Takeharu Tsutsumi, president of The Japan Times
Trust in quality, based on our 120-year history, is the brand of The Japan Times.

Japan’s most popular English newspaper
Founded in 1897, The Japan Times marked its 120th anniversary in 2017. With a circulation of 42,000, has the largest circulation of any English newspaper in Japan.

Best medium to reach foreign residents
The Japan Times sends information to expats in Japan by consistently delivering to embassies, foreign companies and individuals, as well as hotels and kiosks.

Collaboration with The New York Times
Dear readers,

The Japan Times is committed to presenting content of the highest quality, not only in our editorial but also in our advertising. To ensure our readers’ trust, we vow to never deliver misleading news or engage in stealth marketing or any such deceitful practices. If you feel we are not maintaining this standard, please tell us.

Earning and maintaining your trust is our highest priority.

Sincerely,
Chairperson and Publisher
Minako Suematsu

trust@japantimes.co.jp
Our readers are mostly highly educated with strong social influence.

Access to the paper

- Subscription at home: 79%
- Subscription at work: 10%
- Newsstands, convenience stores, etc.: 11%

About 80 percent subscribe.

Academic background

- University (4 years): 55%
- Graduate school: 33%
- University (2 years): 10%
- Vocation school: 6%
- Others: 1%

About 90 percent of readers hold undergraduate or higher degrees.

Subscription period

- 20 years or more: 45%
- Between 10 to 20 years: 13%
- Between 5 to 10 years: 10%
- Between 2 to 5 years: 6%
- Less than 2 years: 1%

About half of readers have been subscribed for 2 or more years, while roughly a quarter have been for 20 years or more.
Our readers are mainly wealthy foreign residents from Europe and North America.

Foreigners account for about 60 percent. Japanese ratio rises on Mondays when kiosk and convenience store sales rise.

The Japan Times readers hail from around the world, with Europe and North America accounting for over 60 percent.

60 percent earn more than average salary earners. About 40 percent earn 10 million yen a year.

**Survey name:** The Japan Times readers survey 2018  |  **Survey period:** May 29 to June 27, 2018
**Survey method:** Readers responded to advertisement carrying the URL of survey websites of The Japan Times/International New York Times.
**Number of valid answers:** 163  |  **Survey conductor:** The Japan Times
The Japan Times is distributed to major hotels, airline lounges and airplanes, as well as university libraries.

## Hotels
- Hotel New Otani
- ANA InterContinental Tokyo
- Park Hyatt Tokyo
- Mandarin Oriental Tokyo
- Shangri-La Hotel Tokyo
- Ritz Carlton Tokyo
- The Peninsula Tokyo
- Grand Hyatt Tokyo
- Conrad Tokyo
- Imperial Hotel Tokyo
- and others

## Universities
- University of Tokyo
- Waseda University
- Keio University
- Kyoto University
- Hitotsubashi University
- Tokyo Institute of Technology
- Tsukuba University
- Sophia University
- Nagoya University
- Chiba University
- Osaka University
- International Christian University
- and others

## Airlines
- In lounges and on planes:
  - JAL
  - ANA
  - American Airlines
  - Delta Air Lines
  - Thai Airways
  - Singapore Airlines
  - Korean Air Lines
  - China Eastern Airlines
  - Vietnam Airlines
  - and others

## Kiosks, convenience stores, bookstores
- Major train station kiosks in metropolitan area
  - Tsutaya Tokyo Roppongi
  - 7-Eleven (Roppongi 5-chome, Tokyo Midtown, Ebisu Station East Exit, Ebisu Minami 3-chome, Shibuya Higashi 3-chome, etc.)
  - FamilyMart, (Minato Ward), Kinokuniya Maruzen Junkudo

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Delivery to about **80%** of domestic hotels with over 800 rooms

Delivery to about **70%** of airlines, including JAL and ANA, which operate flights to and from Haneda airport

Delivery to about **60%** of airlines, including JAL and ANA, which operate flights to and from Narita airport
People in more than 200 countries visit www.japantimes.com, the largest of all English news websites in Japan.

Global online readership per month

8,000,000
Monthly page views

3,000,000
Monthly unique users
71% of our readers speak English*

76% of our readers live outside Japan

Source: Google Analytics data for www.japantimes.co.jp for the period Apr. 2017 to Mar. 2018
Our readers are mainly young, highly educated people in managerial positions.

30% or more of our readers are aged 25-34

84% or more of our readers are undergrad or graduate degree holders

50% or more of our readers hold high positions in their company

Strong SNS presence enables global multichannel reach.

About 700,000 Facebook likes
About 300,000 Twitter followers
About 45,000 Instagram followers
About 25,000 YouTube subscribers

As of March 2019 | The Japan Times
When people come to Japan it’s The Japan Times they read, celebrities included.

On a visit to Japan late-night talk-show host Conan O’Brien shared a video on Twitter, of himself reading an article about his trip in The Japan Times (Sept. 8, 2018)

https://twitter.com/ConanOBrien/status/1037525904002449408

Actor Hugh Jackman tweeted this photo during a visit to Tokyo of him holding The Japan Times (Feb. 13, 2018)

https://twitter.com/RealHughJackman/status/963223217107296256

When U.S. President Donald Trump visited Japan he tweeted a photo of taken inside Airforce One that showed The Japan Times on his desk (Nov. 9, 2017)

https://twitter.com/realDonaldTrump/status/928325667556548608
The Japan Times is also the first place people look for news from Japan, late-night TV hosts included.

A Japan Times article was included in a TV program hosted by popular comedian Stephen Colbert on his Late Show on CBS.

Last Week Tonight host John Oliver referred to an article in The Japan Times on Japanese mascots in April 2015.

https://www.youtube.com/watch?v=oFMQ_5oI50

https://www.youtube.com/watch?v=I9EDUvkgio&t=176